



City Council Agenda Item Report

FROM: Scott Herbert – Public Works Superintendent

MEETING DATE: March 19, 2025

SUBJECT: Road Work – Pavement Marking

DESCRIPTION:

Pavement marking is an annual routine maintenance item that must be completed on our local streets, major streets, and parking lots. In prior years, this work has been completed using a combination of in-house staff and outside contractors. Each year, staff would bring a recommendation forward to the council on how best to complete this work. Since this is annual routine work, staff recommend a 3-year pavement marking contract to streamline this process.

Fleis & Vandenbrink has provided scope and bidding assistance for this project. Two bids were received with the lowest bid being from Advanced Pavement Marking (APM) in the amount of \$81,085.35. This amount does not include repainting the rainbow crosswalks at the Butler Street and Culver Street intersection.

Fleis & Vandenbrink and Public Works recommend an award to Advanced Pavement Marking.

Fleis & Vandenbrink Recommendation of Award - Enclosed
Bid Tabulation – Enclosed

BUDGET ACTION REQUIRED:

Major and Local Street Funds in the amount of \$81,085.35.

COMMITTEE/COMMISSION REVIEW:

N/A

LEGAL REVIEW:

N/A

SAMPLE MOTION:

Discussion Only.

Motion to approve award to Advanced Pavement Marking for 2025-2027 pavement markings in the amount of \$81,085.35.



RECOMMENDATION OF AWARD

March 13, 2025

Via Email: scott@saugatuckcity.com

Scott Herbert, Superintendent of Public Works
City of Saugatuck
102 Butler Street
PO Box 86
Saugatuck, MI 49453

RE: 2025-2027 Pavement Markings

Dear Scott,

We received bids for the 2025-2027 Pavement Markings project on March 13, 2025. This is a 3-year Citywide pavement marking contract to repaint all pavement markings in the City, with the exception of the decorative crosswalk markings at the intersection of Culver Street and Butler Street. Two bids were received, and a tabulation is attached. Both bids were comparable to bid prices for similar scope of work in previous years on an annualized basis. The low is from Advanced Pavement Marking (APM) of West Olive Michigan. We are not aware of other projects that APM has performed for the City, however, the references they provided with their bid include similar areawide pavement marking projects for comparable size communities. APM was a potential bidder that we identified and invited to bid on the project. They have been responsive in their communications during the bidding period, and the multi-year nature of the project provides additional incentive to perform well. We recommend an award to Advanced Pavement Marking in the amount of \$81,085.35. Please feel free to contact me with any questions.

Sincerely,

FLEIS & VANDENBRINK

Jonathan W. Moxey, P.E.
Project Manager

Cc: Ryan Cummins, City Manager
Sara Williams, Deputy Clerk

Encl.

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Grand Rapids, MI 49546

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City of Saugatuck
2025 - 2027 Pavement Markings
Bid Tabulation



Project No.: 3187-48
By: JWM
Date: 3/13/2025

ITEM NO.	ITEM DESCRIPTION	UNIT	EST. QTY.	Advanced Pavt Mrkgs		Ace Parking Lot Striping	
				BID UNIT PRICE	BID PRICE	BID UNIT PRICE	BID PRICE
1	General Conditions, Bonds, and Insurance, Max 5%	LSum	1	\$ 2,210.00	\$ 2,210.00	\$ 1,750.00	\$ 1,750.00
2	Pavt Mrkg, Waterborne, 4 inch, White - Year 2025	Ft	13,100	\$ 0.085	\$ 1,113.50	\$ 0.25	\$ 3,275.00
3	Pavt Mrkg, Waterborne, 4 inch, Yellow - Year 2025	Ft	53,800	\$ 0.085	\$ 4,573.00	\$ 0.25	\$ 13,450.00
4	Pavt Mrkg, Waterborne, 6 inch, Crosswalk - Year 2025	Ft	380	\$ 0.52	\$ 197.60	\$ 1.00	\$ 380.00
5	Pavt Mrkg, Waterborne, 4 inch, White, Prkg - Year 2025	Ft	28,000	\$ 0.28	\$ 7,840.00	\$ 0.25	\$ 7,000.00
6	Pavt Mrkg, Waterborne, 12 inch, Crosswalk - Year 2025	Ft	5,400	\$ 0.92	\$ 4,968.00	\$ 1.00	\$ 5,400.00
7	Pavt Mrkg, Waterborne, 24 inch, Stop Bar - Year 2025	Ft	975	\$ 1.45	\$ 1,413.75	\$ 1.00	\$ 975.00
8	Pavt Mrkg, Waterborne, Lt Turn Arrow Sym - Year 2025	Ea	1	\$ 30.00	\$ 30.00	\$ 50.00	\$ 50.00
9	Pavt Mrkg, Waterborne, Rt Turn Arrow Sym - Year 2025	Ea	1	\$ 30.00	\$ 30.00	\$ 50.00	\$ 50.00
10	Pavt Mrkg, Waterborne, Thru Lt Turn Arrow Sym - Year 2025	Ea	1	\$ 40.00	\$ 40.00	\$ 100.00	\$ 100.00
11	Pavt Mrkg, Waterborne, Thru Rt Turn Arrow Sym - Year 2025	Ea	1	\$ 40.00	\$ 40.00	\$ 100.00	\$ 100.00
12	Pavt Mrkg, Waterborne, Rt Lt Turn Arrow Sym - Year 2025	Ea	1	\$ 55.00	\$ 55.00	\$ 150.00	\$ 150.00
13	Pavt Mrkg, Waterborne, Thru Arrow Sym - Year 2025	Ea	11	\$ 30.00	\$ 330.00	\$ 50.00	\$ 550.00
14	Pavt Mrkg, Waterborne, Only - Year 2025	Ea	2	\$ 40.00	\$ 80.00	\$ 100.00	\$ 200.00
15	Curb Head, Yellow - Year 2025	Ft	2,600	\$ 0.58	\$ 1,508.00	\$ 0.45	\$ 1,170.00
16	Pavt Mrkg, Waterborne, Accessible - Year 2025	Ea	30	\$ 45.00	\$ 1,350.00	\$ 25.00	\$ 750.00
17	Pavt Mrkg, Waterborne, 4 inch, Blue, Prkg/XH - Year 2025	Ft	940	\$ 0.30	\$ 282.00	\$ 0.45	\$ 423.00
18	Pavt Mrkg, Waterborne, 4 inch, Yellow, XH - Year 2025	Ft	2,300	\$ 0.30	\$ 690.00	\$ 0.45	\$ 1,035.00
19	Pavt Mrkg, Waterborne, 4 inch, White - Year 2026	Ft	13,100	\$ 0.089	\$ 1,165.90	\$ 0.25	\$ 3,275.00
20	Pavt Mrkg, Waterborne, 4 inch, Yellow - Year 2026	Ft	53,800	\$ 0.089	\$ 4,788.20	\$ 0.25	\$ 13,450.00
21	Pavt Mrkg, Waterborne, 6 inch, Crosswalk - Year 2026	Ft	380	\$ 0.57	\$ 216.60	\$ 1.00	\$ 380.00
22	Pavt Mrkg, Waterborne, 4 inch, White, Prkg - Year 2026	Ft	28,000	\$ 0.30	\$ 8,400.00	\$ 0.25	\$ 7,000.00
23	Pavt Mrkg, Waterborne, 12 inch, Crosswalk - Year 2026	Ft	5,400	\$ 0.99	\$ 5,346.00	\$ 1.00	\$ 5,400.00
24	Pavt Mrkg, Waterborne, 24 inch, Stop Bar - Year 2026	Ft	975	\$ 2.00	\$ 1,950.00	\$ 1.00	\$ 975.00
25	Pavt Mrkg, Waterborne, Lt Turn Arrow Sym - Year 2026	Ea	1	\$ 32.00	\$ 32.00	\$ 50.00	\$ 50.00
26	Pavt Mrkg, Waterborne, Rt Turn Arrow Sym - Year 2026	Ea	1	\$ 32.00	\$ 32.00	\$ 50.00	\$ 50.00
27	Pavt Mrkg, Waterborne, Thru Lt Turn Arrow Sym - Year 2026	Ea	1	\$ 42.00	\$ 42.00	\$ 100.00	\$ 100.00
28	Pavt Mrkg, Waterborne, Thru Rt Turn Arrow Sym - Year 2026	Ea	1	\$ 42.00	\$ 42.00	\$ 100.00	\$ 100.00
29	Pavt Mrkg, Waterborne, Rt Lt Turn Arrow Sym - Year 2026	Ea	1	\$ 42.00	\$ 42.00	\$ 150.00	\$ 150.00
30	Pavt Mrkg, Waterborne, Thru Arrow Sym - Year 2026	Ea	11	\$ 32.00	\$ 352.00	\$ 50.00	\$ 550.00
31	Pavt Mrkg, Waterborne, Only - Year 2026	Ea	2	\$ 45.00	\$ 90.00	\$ 100.00	\$ 200.00
32	Curb Head, Yellow - Year 2026	Ft	2,600	\$ 0.60	\$ 1,560.00	\$ 0.45	\$ 1,170.00
33	Pavt Mrkg, Waterborne, Accessible - Year 2026	Ea	30	\$ 48.00	\$ 1,440.00	\$ 25.00	\$ 750.00
34	Pavt Mrkg, Waterborne, 4 inch, Blue, Prkg/XH - Year 2026	Ft	940	\$ 0.31	\$ 291.40	\$ 0.45	\$ 423.00
35	Pavt Mrkg, Waterborne, 4 inch, Yellow, XH - Year 2026	Ft	2,300	\$ 0.31	\$ 713.00	\$ 0.45	\$ 1,035.00
36	Pavt Mrkg, Waterborne, 4 inch, White - Year 2027	Ft	13,100	\$ 0.098	\$ 1,283.80	\$ 0.25	\$ 3,275.00
37	Pavt Mrkg, Waterborne, 4 inch, Yellow - Year 2027	Ft	53,800	\$ 0.098	\$ 5,272.40	\$ 0.25	\$ 13,450.00
38	Pavt Mrkg, Waterborne, 6 inch, Crosswalk - Year 2027	Ft	380	\$ 0.68	\$ 258.40	\$ 1.00	\$ 380.00
39	Pavt Mrkg, Waterborne, 4 inch, White, Prkg - Year 2027	Ft	28,000	\$ 0.32	\$ 8,960.00	\$ 0.25	\$ 7,000.00
40	Pavt Mrkg, Waterborne, 12 inch, Crosswalk - Year 2027	Ft	5,400	\$ 0.99	\$ 5,346.00	\$ 1.00	\$ 5,400.00
41	Pavt Mrkg, Waterborne, 24 inch, Stop Bar - Year 2027	Ft	975	\$ 2.00	\$ 1,950.00	\$ 1.00	\$ 975.00
42	Pavt Mrkg, Waterborne, Lt Turn Arrow Sym - Year 2027	Ea	1	\$ 32.00	\$ 32.00	\$ 50.00	\$ 50.00
43	Pavt Mrkg, Waterborne, Rt Turn Arrow Sym - Year 2027	Ea	1	\$ 32.00	\$ 32.00	\$ 50.00	\$ 50.00
44	Pavt Mrkg, Waterborne, Thru Lt Turn Arrow Sym - Year 2027	Ea	1	\$ 44.00	\$ 44.00	\$ 100.00	\$ 100.00
45	Pavt Mrkg, Waterborne, Thru Rt Turn Arrow Sym - Year 2027	Ea	1	\$ 44.00	\$ 44.00	\$ 100.00	\$ 100.00
46	Pavt Mrkg, Waterborne, Rt Lt Turn Arrow Sym - Year 2027	Ea	1	\$ 60.00	\$ 60.00	\$ 150.00	\$ 150.00
47	Pavt Mrkg, Waterborne, Thru Arrow Sym - Year 2027	Ea	11	\$ 32.00	\$ 352.00	\$ 50.00	\$ 550.00
48	Pavt Mrkg, Waterborne, Only - Year 2027	Ea	2	\$ 50.00	\$ 100.00	\$ 100.00	\$ 200.00
49	Curb Head, Yellow - Year 2027	Ft	2,600	\$ 0.60	\$ 1,560.00	\$ 0.45	\$ 1,170.00
50	Pavt Mrkg, Waterborne, Accessible - Year 2027	Ea	30	\$ 50.00	\$ 1,500.00	\$ 25.00	\$ 750.00
51	Pavt Mrkg, Waterborne, 4 inch, Blue, Prkg/XH - Year 2027	Ft	940	\$ 0.32	\$ 300.80	\$ 0.45	\$ 423.00
52	Pavt Mrkg, Waterborne, 4 inch, Yellow, XH - Year 2027	Ft	2,300	\$ 0.32	\$ 736.00	\$ 0.45	\$ 1,035.00

Bid Total: \$ 81,085.35 \$ 106,924.00

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